

Course Code # 5018

## Sales Management

Teacher: \_\_\_\_\_

School Year: \_\_\_\_\_

Term: \_\_\_\_Fall\_\_\_\_Spring    Class/Period:\_\_\_\_\_

School: \_\_\_\_\_

Number of Competencies for Course: (check the appropriate credit) 23 for 1/2 cr. \_\_\_\_\_, 35 for 1 cr. \_\_\_\_\_, 39 for 2-3 crs. \_\_\_\_\_

\* A **vocational program concentrator** is defined as a student who has completed a minimum of 3 units (credits) in a sequential and focused vocational program of study and one additional unit in the same or a related vocational program of study.

[illegible]

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[illegible]

Marketing  
Course Code # 5018  
School Year: \_\_\_\_\_

Sales Management

Term: \_\_\_Fall\_\_\_Spring    Class/Period:\_\_\_\_\_

Teacher:\_\_\_\_\_

School:\_\_\_\_\_

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Students	Comments (optional)
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